

## Trends in Construction Machinery Production(Units Sold)

Units

Fiscal year 2013	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	4~6	7~9	10~12	1~3	Total	%
Tractors	1,521	1,617	1,834	1,931	1,472	1,795	2,078	1,821	1,647	1,711	1,700	1,629	4,972	5,198	5,546	5,040	20,756	5.3
	-3.0	8.7	12.8	15.9	-2.1	12.8	22.7	10.8	18.8	38.3	22.8	20.0	6.2	9.2	17.4	26.7	14.4	
Bulldozers	601	591	625	562	457	490	561	519	584	559	561	538	1,817	1,509	1,664	1,658	6,648	
Wheel Loaders	920	1,026	1,209	1,369	1,015	1,305	1,517	1,302	1,063	1,152	1,139	1,091	3,155	3,689	3,882	3,382	14,108	
Hydraulic Excavators	10,576	11,270	12,252	14,147	11,840	14,147	14,888	14,099	13,258	13,346	13,518	14,885	34,098	40,134	42,245	41,749	158,226	40.6
	-14.1	-4.0	-5.0	9.5	3.2	19.9	15.9	17.6	28.0	38.0	31.3	25.8	-7.7	10.9	20.0	31.3	12.9	
Hydraulic Excavators	5,286	5,909	6,560	7,265	6,049	7,265	7,569	6,795	6,392	6,443	6,796	7,609	17,755	20,579	20,756	20,848	79,938	
Mini Hydraulic Excavators	5,290	5,361	5,692	6,882	5,791	6,882	7,319	7,304	6,866	6,903	6,722	7,276	16,343	19,555	21,489	20,901	78,288	
Construction Cranes	1,936	2,038	2,052	2,373	2,172	2,589	2,532	2,423	2,424	2,632	2,690	2,758	6,026	7,134	7,379	8,080	28,619	7.3
	22.7	19.6	9.3	17.9	6.9	22.6	21.0	20.7	27.6	66.6	30.3	35.0	16.8	15.9	23.0	42.1	24.4	
Crawler Cranes	72	81	84	110	80	110	88	93	90	97	96	145	237	300	271	338	1,146	
Truck Cranes/ Rough Terrain Cranes	229	206	243	279	268	279	327	286	305	305	300	297	678	826	918	902	3,324	
Jib Cranes	21	15	17	13	10	13	8	9	8	12	15	12	53	36	25	39	153	
Aerial Work Platforms	549	571	564	551	547	551	569	567	552	562	589	548	1,684	1,649	1,688	1,699	6,720	
Truck Mounted Cranes	1,065	1,165	1,144	1,420	1,267	1,636	1,540	1,468	1,469	1,656	1,690	1,756	3,374	4,323	4,477	5,102	17,276	
Road Equipments	5,029	4,547	5,291	5,166	5,280	5,602	6,303	5,780	5,195	6,092	5,746	6,620	14,867	16,048	17,278	18,458	66,651	17.1
	-8.9	-16.3	-13.4	-17.7	-9.4	-6.9	17.1	15.2	-3.1	20.6	8.7	19.2	-12.9	-11.4	9.6	16.1	-0.3	
Grader·Scrapers	374	426	458	468	512	599	640	606	511	576	517	569	1,258	1,579	1,757	1,662	6,256	
Rollers	4,635	4,102	4,805	4,665	4,748	4,977	5,645	5,155	4,666	5,505	5,208	6,022	13,542	14,390	15,466	16,735	60,133	
Plate Compactors	20	19	28	33	20	26	18	19	18	11	21	29	67	79	55	61	262	
Asphalt Paving Machines	7,797	7,255	8,058	8,225	6,436	8,225	7,869	8,462	8,086	8,216	7,470	9,271	23,110	22,886	24,417	24,957	95,370	24.5
	4.6	-6.4	23.4	23.4	-14.7	25.2	9.7	28.3	35.7	16.9	17.3	36.0	6.3	10.1	23.8	23.4	15.7	
Concrete Equipments	7,797	7,255	8,058	8,225	6,436	8,225	7,869	8,462	8,086	8,216	7,470	9,271	23,110	22,886	24,417	24,957	95,370	
Tunneling Machinery	4	5	5	8	12	8	12	8	5	7	6	22	14	28	25	35	102	0.0
	33.3	0.0	-44.4	-33.3	71.4	-27.3	140.0	60.0	25.0	-30.0	100.0	57.1	-17.6	-6.7	78.6	29.6	15.9	
Tunneling Machinery	4	5	5	8	12	8	12	8	5	7	6	22	14	28	25	35	102	
Foundation Work Equipments	115	128	133	126	118	126	128	140	142	139	129	217	376	370	410	485	1,641	0.4
	98.3	103.2	98.5	46.5	21.6	18.9	37.6	59.1	94.5	82.9	69.7	68.2	100.0	28.0	61.4	72.6	62.2	
Foundation Work Equipments	115	128	133	126	118	126	128	140	142	139	129	217	376	370	410	485	1,641	
Other Construction Equipments	1,422	1,409	1,576	1,511	1,059	1,511	1,728	1,649	1,486	1,549	1,443	1,707	4,407	4,081	4,863	4,699	18,050	4.6
	19.9	16.8	13.5	17.9	-8.5	23.5	32.4	34.1	26.6	30.9	5.6	15.2	16.6	11.4	31.1	16.6	18.9	
Compressors	1,166	1,196	1,306	1,272	821	1,272	1,495	1,362	1,211	1,277	1,184	1,374	3,668	3,365	4,068	3,835	14,936	
Hydraulic Crushers/Breakers	256	213	270	239	238	239	233	287	275	272	259	333	739	716	795	864	3,114	
Total	28,400	28,269	31,201	33,487	28,389	34,003	35,538	34,382	32,243	33,692	32,702	37,109	87,870	95,879	102,163	103,503	389,415	100.0
	-4.3	-3.8	2.3	8.3	-4.2	15.5	16.2	20.3	23.0	30.4	21.8	27.0	15.3	14.7	11.9	26.4	12.3	