

## Trends in Construction Machinery Production(Units Sold)

Units

Fiscal year 2004	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	4~6	7~9	10~12	1~3	Total	%
Tractors	1,835	1,633	2,040	1,833	1,750	2,294	2,305	2,658	2,432	2,058	2,168	2,480	5,508	5,877	7,395	6,706	25,486	7.3
	52.9	47.4	50.6	42.0	49.2	38.5	7.2	19.1	32.7	20.8	17.8	15.9	50.4	42.6	19.0	18.0	31.5	
Bulldozers	875	672	891	734	616	720	674	796	841	739	852	980	2,438	2,070	2,311	2,571	9,390	
Wheel Loaders	960	961	1,149	1,099	1,134	1,574	1,631	1,862	1,591	1,319	1,316	1,500	3,070	3,807	5,084	4,135	16,096	
Hydraulic Excavators	9,809	8,972	10,812	10,720	9,822	12,104	10,937	11,533	11,470	10,375	11,060	12,407	29,593	32,646	33,940	33,842	130,021	37.3
	33.8	23.1	36.8	20.9	28.2	22.9	17.9	30.6	25.2	16.8	17.3	17.6	31.4	23.8	24.5	17.2	23.8	
Hydraulic Excavators	4,864	4,349	5,288	5,092	4,466	5,733	5,055	5,546	5,522	4,975	5,035	5,974	14,501	15,291	16,123	15,984	61,899	
Mini Hydraulic Excavators	4,945	4,623	5,524	5,628	5,356	6,371	5,882	5,987	5,948	5,400	6,025	6,433	15,092	17,355	17,817	17,858	68,122	
Construction Cranes	1,656	1,654	1,911	2,158	2,061	2,196	2,013	2,362	2,042	2,062	2,359	2,425	5,221	6,415	6,417	6,846	24,899	7.1
	21.9	5.5	5.6	2.8	9.9	-12.8	-21.4	5.3	-11.9	-9.9	4.3	3.3	10.3	-1.2	-9.9	-0.7	-1.4	
Crawler Cranes	35	27	50	53	39	48	44	55	46	51	38	72	112	140	145	161	558	
Truck Cranes/ Rough Terrain Cranes	30	35	31	29	21	34	28	34	40	33	37	45	96	84	102	115	397	
Jib Cranes	105	124	143	131	122	141	128	133	142	125	143	165	372	394	403	433	1,602	
Aerial Work Platforms	30	56	7	13	18	11	17	11	13	7	24	16	93	42	41	47	223	
Truck Mounted Cranes	349	334	488	547	416	468	561	871	617	619	683	628	1,171	1,431	2,049	1,930	6,581	
Truck Mounted Cranes	1,107	1,078	1,192	1,385	1,445	1,494	1,235	1,258	1,184	1,227	1,434	1,499	3,377	4,324	3,677	4,160	15,538	
Road Equipments	5,436	5,059	5,336	5,578	5,679	6,162	5,814	5,651	5,679	5,060	5,156	5,913	15,831	17,419	17,144	16,129	66,523	19.1
	32.9	30.5	10.3	-2.4	8.8	-2.1	0.1	-3.9	2.1	-7.1	-0.6	-2.7	23.6	1.1	-0.6	-3.5	3.9	
Grader·Scrapers	58	51	63	52	72	95	112	118	104	74	89	74	172	219	334	237	962	
Rollers	358	382	288	352	333	414	359	436	377	329	294	347	1,028	1,099	1,172	970	4,269	
Plate Compactors	4,989	4,598	4,949	5,134	5,249	5,616	5,311	5,066	5,167	4,633	4,744	5,470	14,536	15,999	15,544	14,847	60,926	
Asphalt Paving Machines	31	28	36	40	25	37	32	31	31	24	29	22	95	102	94	75	366	
Concrete Equipments	6,562	4,994	6,236	6,313	7,822	8,422	7,532	6,919	8,132	7,063	8,378	5,992	17,792	22,557	22,583	21,433	84,365	24.2
	8.6	-37.2	14.0	-19.7	13.8	-7.7	-8.9	-0.4	7.4	19.3	22.3	-11.8	-8.6	-5.5	-0.9	9.6	-1.5	
Concrete Pumps	25	16	26	19	12	28	11	24	15	24	24	28	67	59	50	76	252	
Concrete Plants	2	7	8	7	9	20	8	5	5	7	8	11	17	36	18	26	97	
Concrete Equipments	6,535	4,971	6,202	6,287	7,801	8,374	7,513	6,890	8,112	7,032	8,346	5,953	17,708	22,462	22,515	21,331	84,016	
Tunneling Machinery	28	10	21	11	13	28	12	18	24	13	45	106	59	52	54	164	329	0.1
	33.3	-28.6	75.0	-8.3	116.7	-15.2	-25.0	-14.3	50.0	85.7	221.4	146.5	25.5	2.0	1.9	156.3	53.0	
Tunneling Machinery	28	10	21	11	13	28	12	18	24	13	45	106	59	52	54	164	329	
Foundation Work Equipments	86	57	91	89	97	94	96	115	102	102	97	124	234	280	313	323	1,150	0.3
	-12.2	-43.6	12.3	4.7	5.4	-14.5	-25.0	8.5	15.9	41.7	6.6	17.0	-16.4	-2.4	-2.8	20.1	-0.7	
Foundation Work Equipments	86	57	91	89	97	94	96	115	102	102	97	124	234	280	313	323	1,150	
Other Construction Equipments	1,240	1,145	1,275	1,328	1,301	1,582	1,363	1,603	1,377	1,124	1,176	1,274	3,660	4,211	4,343	3,574	15,788	4.5
	14.7	12.9	11.7	3.2	26.2	28.4	-6.4	10.1	18.8	2.2	-9.9	4.9	13.1	18.6	6.7	-1.3	9.1	
Compressors	833	813	940	978	908	1,100	948	1,150	884	797	864	994	2,586	2,986	2,982	2,655	11,209	
Carriers	63	56	100	121	153	208	168	171	125	0	0	0	219	482	464	0	1,165	
Hydraulic Crushers/Breakers	344	276	235	229	240	274	247	282	368	327	312	280	855	743	897	919	3,414	
Total	26,652	23,524	27,722	28,030	28,545	32,882	30,072	30,859	31,258	27,857	30,439	30,721	77,898	89,457	92,189	89,017	348,561	100.0
	25.6	2.6	22.6	3.0	19.3	6.7	1.4	11.3	12.8	9.6	12.8	5.0	16.7	9.1	8.3	9.0	10.5	