

Trends in Construction Machinery Production(Value)

Unit of amount: JPY million

| Fiscal year 2003                      | Apr.   | May    | Jun.   | Jul.   | Aug.   | Sep.    | Oct.   | Nov.   | Dec.   | Jan.   | Feb.    | Mar.    | 4~6     | 7~9     | 10~12   | 1~3     | Total     | %     |
|---------------------------------------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|-----------|-------|
| Tractors                              | 10,045 | 8,871  | 10,387 | 10,933 | 9,555  | 13,001  | 15,094 | 14,975 | 13,615 | 14,349 | 15,173  | 17,630  | 29,303  | 33,489  | 43,684  | 47,152  | 153,628   | 13.3  |
|                                       | -4.7   | -14.4  | -7.8   | 3.1    | -0.4   | 2.7     | 0.9    | -0.1   | 3.0    | 30.8   | 45.2    | 39.9    | -8.9    | 1.9     | 1.2     | 38.6    | 8.0       |       |
| Bulldozers                            | 5,226  | 4,644  | 5,285  | 5,384  | 5,167  | 5,873   | 6,535  | 6,796  | 6,371  | 7,604  | 8,290   | 8,680   | 15,155  | 16,424  | 19,702  | 24,574  | 75,855    |       |
| Wheel Loaders                         | 4,819  | 4,227  | 5,102  | 5,549  | 4,388  | 7,128   | 8,559  | 8,179  | 7,244  | 6,745  | 6,883   | 8,950   | 14,148  | 17,065  | 23,982  | 22,578  | 77,773    |       |
| Hydraulic Excavators                  | 49,793 | 51,552 | 55,639 | 60,887 | 52,427 | 68,828  | 62,857 | 59,464 | 64,157 | 61,836 | 67,205  | 75,098  | 156,984 | 182,142 | 186,478 | 204,139 | 729,743   | 63.0  |
|                                       | 31.3   | 40.7   | 40.1   | 39.8   | 43.6   | 45.0    | 47.4   | 34.5   | 42.3   | 40.5   | 47.6    | 42.1    | 37.4    | 42.8    | 41.3    | 43.4    | 41.4      |       |
| Hydraulic Excavators                  | 40,291 | 41,858 | 45,515 | 49,032 | 41,768 | 54,753  | 50,972 | 47,467 | 52,566 | 49,608 | 53,969  | 59,808  | 127,664 | 145,553 | 151,005 | 163,385 | 587,607   |       |
| Mini Hydraulic Excavators             | 9,502  | 9,694  | 10,124 | 11,855 | 10,659 | 14,075  | 11,885 | 11,997 | 11,591 | 12,228 | 13,236  | 15,290  | 29,320  | 36,589  | 35,473  | 40,754  | 142,136   |       |
| Construction Cranes                   | 9,877  | 10,800 | 12,247 | 12,558 | 11,991 | 13,706  | 11,138 | 11,233 | 12,250 | 11,494 | 12,769  | 14,647  | 32,924  | 38,255  | 34,621  | 38,910  | 144,710   | 12.5  |
|                                       | 25.4   | 5.3    | 24.7   | 25.2   | 0.4    | 26.2    | -2.0   | 8.0    | 24.2   | 18.2   | 37.0    | 32.4    | 17.8    | 16.5    | 9.4     | 29.2    | 18.1      |       |
| Crawler Cranes                        | 1,795  | 3,425  | 3,455  | 3,446  | 2,467  | 2,179   | 1,782  | 2,386  | 2,298  | 2,299  | 3,512   | 4,755   | 8,675   | 8,092   | 6,466   | 10,566  | 33,799    |       |
| Truck Cranes/<br>Rough Terrain Cranes | 646    | 624    | 840    | 558    | 777    | 545     | 542    | 479    | 497    | 582    | 486     | 669     | 2,110   | 1,880   | 1,518   | 1,737   | 7,245     |       |
| Jib Cranes                            | 4,006  | 3,274  | 3,998  | 4,208  | 4,077  | 4,748   | 4,215  | 3,811  | 3,510  | 3,804  | 4,575   | 4,645   | 11,278  | 13,033  | 11,536  | 13,024  | 48,871    |       |
| Aerial Work Platforms                 | 1,277  | 760    | 360    | 524    | 1,383  | 1,186   | 209    | 713    | 2,073  | 1,037  | 526     | 584     | 2,397   | 3,093   | 2,995   | 2,147   | 10,632    |       |
| Truck Mounted Cranes                  | 1,221  | 1,468  | 2,152  | 2,177  | 1,835  | 3,188   | 2,440  | 2,094  | 2,056  | 1,922  | 1,887   | 2,115   | 4,841   | 7,200   | 6,590   | 5,924   | 24,555    |       |
| Truck Mounted Cranes                  | 932    | 1,249  | 1,442  | 1,645  | 1,452  | 1,860   | 1,950  | 1,750  | 1,816  | 1,850  | 1,783   | 1,879   | 3,623   | 4,957   | 5,516   | 5,512   | 19,608    |       |
| Road Equipments                       | 2,097  | 2,748  | 3,214  | 3,408  | 3,376  | 4,253   | 3,718  | 3,590  | 3,298  | 3,740  | 3,834   | 5,179   | 8,059   | 11,037  | 10,606  | 12,753  | 42,455    | 3.7   |
|                                       | -5.1   | 6.7    | 14.3   | 33.4   | 5.3    | 13.7    | -5.2   | -4.3   | 5.1    | 50.8   | 11.7    | 51.1    | 6.1     | 16.2    | -1.9    | 36.5    | 14.0      |       |
| Grader·Scrapers                       | 300    | 368    | 512    | 411    | 527    | 838     | 1,087  | 865    | 691    | 607    | 413     | 706     | 1,180   | 1,776   | 2,643   | 1,726   | 7,325     |       |
| Rollers                               | 613    | 539    | 617    | 671    | 822    | 828     | 840    | 922    | 845    | 841    | 884     | 773     | 1,769   | 2,321   | 2,607   | 2,498   | 9,195     |       |
| Plate Compactors                      | 794    | 788    | 1,027  | 1,187  | 1,151  | 1,326   | 1,239  | 1,214  | 1,149  | 1,248  | 1,168   | 1,361   | 2,609   | 3,664   | 3,602   | 3,777   | 13,652    |       |
| Asphalt Paving Machines               | 390    | 1,053  | 1,058  | 1,139  | 876    | 1,261   | 552    | 589    | 613    | 1,044  | 1,369   | 2,339   | 2,501   | 3,276   | 1,754   | 4,752   | 12,283    |       |
| Concrete Equipments                   | 828    | 1,484  | 1,476  | 1,816  | 2,081  | 2,996   | 1,793  | 1,777  | 1,402  | 1,762  | 1,512   | 2,503   | 3,788   | 6,893   | 4,972   | 5,777   | 21,430    | 1.8   |
|                                       | -21.8  | -5.1   | 7.9    | 16.6   | 2.0    | 27.0    | 35.9   | 43.9   | 18.9   | -19.2  | -19.1   | -19.5   | -5.1    | 15.7    | 33.2    | -19.3   | 2.8       |       |
| Concrete Pumps                        | 129    | 272    | 485    | 487    | 474    | 540     | 554    | 514    | 325    | 381    | 486     | 288     | 886     | 1,501   | 1,393   | 1,155   | 4,935     |       |
| Concrete Plants                       | 109    | 537    | 152    | 417    | 672    | 1,357   | 474    | 547    | 330    | 676    | 225     | 1,318   | 798     | 2,446   | 1,351   | 2,219   | 6,814     |       |
| Concrete Equipments                   | 590    | 675    | 839    | 912    | 935    | 1,099   | 765    | 716    | 747    | 705    | 801     | 897     | 2,104   | 2,946   | 2,228   | 2,403   | 9,681     |       |
| Tunneling Machinery                   | 2,555  | 1,693  | 2,094  | 1,345  | 416    | 3,422   | 1,096  | 4,884  | 1,920  | 549    | 1,894   | 10,656  | 6,342   | 5,183   | 7,900   | 13,099  | 32,524    | 2.8   |
|                                       | 40.0   | -11.5  | 4.7    | -57.3  | -86.4  | 20.6    | -59.1  | 51.5   | -61.2  | -13.8  | 167.1   | 42.0    | 10.5    | -42.7   | -27.2   | 48.0    | -5.7      |       |
| Tunneling Machinery                   | 2,555  | 1,693  | 2,094  | 1,345  | 416    | 3,422   | 1,096  | 4,884  | 1,920  | 549    | 1,894   | 10,656  | 6,342   | 5,183   | 7,900   | 13,099  | 32,524    |       |
| Foundation Work Equipments            | 503    | 588    | 503    | 277    | 2,139  | 659     | 740    | 647    | 594    | 504    | 1,847   | 651     | 1,594   | 3,075   | 1,981   | 3,002   | 9,652     | 0.8   |
|                                       | -48.6  | -3.6   | -18.7  | -74.0  | -3.6   | -33.8   | -16.9  | -12.0  | -24.2  | -24.8  | 97.1    | -3.6    | -27.8   | -28.2   | -17.8   | 31.6    | -13.7     |       |
| Foundation Work Equipments            | 503    | 588    | 503    | 277    | 2,139  | 659     | 740    | 647    | 594    | 504    | 1,847   | 651     | 1,594   | 3,075   | 1,981   | 3,002   | 9,652     |       |
| Other Construction Equipments         | 1,869  | 2,082  | 2,113  | 2,536  | 1,674  | 2,329   | 2,355  | 2,205  | 2,134  | 1,483  | 2,008   | 1,846   | 6,064   | 6,539   | 6,694   | 5,337   | 24,634    | 2.1   |
|                                       | 15.9   | 28.7   | 6.4    | 19.1   | -16.4  | 7.8     | 16.0   | 14.8   | 8.0    | -26.3  | -6.2    | -9.6    | 16.2    | 3.9     | 12.9    | -13.9   | 4.2       |       |
| Compressors                           | 934    | 963    | 1,020  | 1,213  | 863    | 1,252   | 1,137  | 971    | 920    | 887    | 1,081   | 1,142   | 2,917   | 3,328   | 3,028   | 3,110   | 12,383    |       |
| Carriers                              | 194    | 235    | 354    | 316    | 247    | 454     | 451    | 388    | 306    | 208    | 403     | 190     | 783     | 1,017   | 1,145   | 801     | 3,746     |       |
| Hydraulic Crushers/Breakers           | 741    | 884    | 739    | 1,007  | 564    | 623     | 767    | 846    | 908    | 388    | 524     | 514     | 2,364   | 2,194   | 2,521   | 1,426   | 8,505     |       |
| Total                                 | 77,567 | 79,818 | 87,673 | 93,760 | 83,659 | 109,194 | 98,791 | 98,775 | 99,370 | 95,717 | 106,242 | 128,210 | 245,058 | 286,613 | 296,936 | 330,169 | 1,158,776 | 100.0 |
|                                       | 21.2   | 21.8   | 26.0   | 25.6   | 18.6   | 31.4    | 23.8   | 22.7   | 23.9   | 31.7   | 42.8    | 37.4    | 23.0    | 25.5    | 23.5    | 37.4    | 27.6      |       |