April 27, 2023
Press Release (Financial Year)

Shipment Value Statistics of Construction Equipment (for Full-year FY2022)

Japan Construction Equipment Manufacturers Association (CEMA)<br>The Research \& Statistics Subcommittee

1. General (comparisons are on a year-on-year basis)

The total shipment value of construction equipment for FY2022 consists of JPY 1,057.3 billion for the domestic market (up 6.0\%) and JPY 2, 419.6 billion for overseas (up 26.5\%), which resulted in the second straight year of increases for the former, and the second straight year of increases for the latter. The grand total was JPY 3, 476. 8 billion, up 19.4\% the second straight year of increases.
2. By Market (comparisons - likewise)
(1) Domestic

- By type of equipment, tractors increased 5.8\% to JPY 113.2 billion, hydraulic excavators increased 5.3\% to JPY 320. 4 billion, construction cranes increased 14.4\% to JPY 191.7 billion, foundation work equipment increased 7. $6 \%$ to JPY 37.2 billion, hydraulic breakers and crushers increased $7.4 \%$ to JPY 24.3 billion, and other construction equipment increased $12.6 \%$ to JPY 80. 5 billion. In addition to these six types, spare parts increased $3.9 \%$ to JPY 137. 3 billion.
(2) Overseas
- By type of equipment, tractors increased $31.7 \%$ to JPY 284.3 billion, hydraulic excavators increased 30.5\% to JPY 965.6 billion, mini hydraulic excavators increased 23.5\% to JPY 407.0 billion, construction cranes increased $30.3 \%$ to JPY 93.8 billion, road equipment increased $15.0 \%$ to JPY 41.2 billion, concrete equipment increased $13.6 \%$ to JPY 1.2 billion, hydraulic breakers and crushers increased 15.5\% to JPY 11.8 billion, and other construction equipment increased $15.3 \%$ to JPY 285.4 billion. In addition to these eight types, spare parts increased 15.3\% to JPY 325. 6 billion.
- By region, all the nine regions but China and CIS, Other East Europe achieved an increase. Among the top three destinations (Asia, Europe and North America), North America saw a particularly large increase of 49.4\%.


## [FYI] About CEMA

- Chairman :Hiroto Honda, Representative Director of Caterpillar Japan LLC
- Location :2nd floor of Kikai Shinko Kaikan, 3-5-8 Shiba-Koen, Minato-ku, Tokyo 105-0011 Japan
- Membership:62 Regular Members (construction equipment manufactures) and 56 Supporting Members

Shipment Value Statistics of Construction Equipment (for March 2023)

Japan Construction Equipment Manufacturers Association (CEMA)<br>The Research \& Statistics Subcommittee

## 1. General (comparisons are on a year-on-year basis)

The total shipment value of construction equipment for March 2023 consists of JPY 125.7 billion for the domestic market (up 2.9\%) and JPY 269.9 billion for overseas (up 23.3\%), which resulted in the nineth straight month of increases for the former, and the 29th straight month of increases for the latter. The grand total was JPY 395.7 billion, up $16.0 \%$ for the 29 th straight month of increases.

## 2. By Market: Domestic / Overseas (comparisons - likewise)

(1) Domestic

- By type of equipment, tractors increased $24.9 \%$ to JPY 10.9 billion, hydraulic excavators increased $9.7 \%$ to JPY 38.9 billion, mini hydraulic excavators increased $18.3 \%$ to JPY 10 billion, concrete equipment increased $8.3 \%$ to JPY 4.8 billion, foundation work equipment increased $12.4 \%$ to JPY 4. 2 billion, and other construction equipment increased $10.1 \%$ to JPY 101 billion.
(2) Overseas
- By type of equipment, tractors increased 23.4\% to JPY 33.2 billion, hydraulic excavators increased $38.2 \%$ to JPY 118.1 billion, mini hydraulic excavators increased $28.2 \%$ to JPY 47.5 billion, road equipment increased $12.1 \%$ to JPY 4.7 billion, foundation work equipment increased $17.8 \%$ to JPY 800 million, hydraulic breakers and crushers increased $2.8 \%$ to JPY 1.1 billion, and other construction equipment increased $16.5 \%$ to JPY 34.9 billion.
- By region, seven regions out of nine, with China and CIS, Other East Europe being exceptions, achieved an increase. In particular, North America and Asia marked the 27 th and 25 th straight month of increases, respectively.


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Statistics of shipment value of construction equipment (on a monthly basis)
(March 2023)

Unit of amount: JPY million; In parenthesis: a year-on-year change (\%)

| Type | Region | March 2023 |  | Quarter (Jan. to Mar.) |  | Fisical Year 2022 (Apr. to Feb./2023) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tractors | Domestic Exports Subtotal | $\begin{array}{ll} \hline 10,917 \\ 33,224 \\ 44,141 \end{array}$ | $\left.\begin{array}{l} \hline 24.9 \\ 23.4 \\ 23.8 \\ \hline \end{array}\right)$ | $\begin{array}{r} 27,460 \\ 81,328 \\ 108,788 \end{array}$ | $\begin{array}{ll} \hline 23.1) \\ 27.9 \text { ) } \\ 26.7 \text { ) } \end{array}$ | $\begin{aligned} & \hline 113,201 \\ & 284,313 \\ & 397,514 \end{aligned}$ | $\begin{array}{r} 5.8 \text { ) } \\ 31.7 \text { ) } \\ 23.1 \text { ) } \end{array}$ |
| Hydraulic excavators | Domestic Exports Subtotal | $\begin{array}{r} \hline 38,901 \\ 118,103 \\ 157,004 \end{array}$ | $\begin{array}{r} 9.7) \\ 38.2 \text { ) } \\ 29.9 \text { ) } \end{array}$ | 92,332 274,729 367,061 | $\begin{aligned} & \hline 13.3 \text { ) } \\ & 31.5 \text { ) } \\ & 26.4 \text { ) } \end{aligned}$ | $\begin{array}{r} 320,414 \\ 965,612 \\ 1,286,026 \end{array}$ | $\begin{array}{r} 5.3) \\ 30.5 \text { ) } \\ 23.2 \text { ) } \end{array}$ |
| Mini hydraulic excavators | Domestic Exports Subtotal | 9,985 47,506 57,491 |  | 23,454 116,026 139,480 | $\begin{aligned} & \hline 10.6 \text { ) } \\ & 23.4 \text { ) } \\ & 21.0 \quad) \end{aligned}$ | 84,614 407,016 491,630 | $\left.\begin{array}{l} -2.2 \\ 23.5 \\ 18.1 \end{array}\right)$ |
| Construction cranes | Domestic Exports Subtotal | $\begin{aligned} & \hline 27,314( \\ & 9,508( \\ & 36,822 \end{aligned}$ | $\left.\begin{array}{r}-15.1 \\ -3.0 \\ -12.3\end{array}\right)$ | $\begin{aligned} & 54,444 \\ & 27,867 \\ & 82,311 \end{aligned}$ | $\begin{array}{r} -7.9) \\ 22.4 \text { ) } \\ 0.5 \text { ) } \end{array}$ | $\begin{array}{r} 191,705 \\ 93,810 \\ 285,515 \end{array}$ | $\begin{aligned} & 14.4 \text { ) } \\ & 30.3 \text { ) } \\ & 19.2 \text { ) } \end{aligned}$ |
| Road equipment | Domestic Exports Subtotal |  | $\left.\begin{array}{r} \hline-10.6 \\ 12.1 \end{array}\right)$ | 9,445 11,091 20,536 | $\begin{array}{r} \hline-0.4) \\ 7.6 \text { ) } \\ 3.7 \text { ) } \end{array}$ | 37,396 41,181 78,577 $($ | $\begin{array}{r} \hline-4.7 \\ 15.0 \\ 4.7) \end{array}$ |
| Concrete equipment | Domestic Exports Subtotal |  | $\left.\begin{array}{r} \hline 8.3 \\ -27.4 \\ 7.5 \end{array}\right)$ | $\begin{array}{r} 11,321 \\ 241 \\ 11,562 \end{array}$ | $\left.\begin{array}{r}10.2 \\ -16.6 \\ 9.5\end{array}\right)$ | $\begin{array}{r} 30,645 \\ 1,225 \\ 31,870 \end{array}$ | $\begin{aligned} & \hline-5.9 \quad \\ & 13.6 \text { ) } \\ & -5.2 \text { ) } \end{aligned}$ |
| Foundation work equipment | Domestic Exports Subtotal | $\begin{array}{r} 4,225 \text { ( } \\ 768 \text { ( } \\ 4,993 ? \end{array}$ | $\begin{aligned} & \hline 12.4 \text { ) } \\ & 17.8 \text { ) } \\ & 13.2 \text { ) } \end{aligned}$ | $\begin{array}{r} 9,558 \\ 1,191 \\ 10,749 \end{array}$ | $\begin{array}{cc} \hline-4.0 \\ 13.8) \\ -2.3 \end{array}$ | $\begin{aligned} \hline 37,232 & ( \\ 3,567 & ( \\ 40,799 & ( \end{aligned}$ | $\begin{array}{r} 7.6 \text { ) } \\ -23.3 \text { ) } \\ 3.9 \text { ) } \end{array}$ |
| Hydraulic breakers and crushers | Domestic Exports Subtotal | $\begin{aligned} & 2,711 \\ & 1,102 \\ & 3,813 \end{aligned}$ | $\begin{array}{rr} \hline-0.6 & ) \\ 2.8 & ) \\ 0.4 & ) \end{array}$ | 6,410 2,970 9,380 | $\left.\begin{array}{ll} 0.2 \\ 3.6 \\ 1.2 \end{array}\right)$ | 24,259 11,784 36,043 $($ | $\begin{array}{r} 7.4) \\ 15.5) \\ 9.9 \text { ) } \end{array}$ |
| Other construction equipment | Domestic Exports Subtotal | 10,065 34,873 44,938 | $\begin{aligned} & \hline 10.1 \text { ) } \\ & 16.5 \text { ) } \\ & 15.0 \text { ) } \end{aligned}$ | $\begin{array}{r} \hline 21,757 \\ 87,702 \\ 109,459 \end{array}$ | $\begin{aligned} & \hline 12.9 \text { ) } \\ & 14.5 \text { ) } \\ & 14.2 \text { ) } \end{aligned}$ | 80,522 325,629 406,151 | $\begin{aligned} & \hline 12.6 \text { ) } \\ & 26.8 \text { ) } \\ & 23.7 \text { ) } \end{aligned}$ |
| Total amount | Domestic Exports Subtotal | $\begin{aligned} & \hline 112,656 \\ & 249,873 \\ & 362,529 \end{aligned}$ | $\begin{array}{r} 3.3 \text { ) } \\ 28.0 \text { ) } \\ 19.2 \text { ) } \end{array}$ | $\begin{aligned} & 256,181 \\ & 603,145 \\ & 859,326 \end{aligned}$ | $\begin{array}{r} 6.9 \text { ) } \\ 25.5 \text { ) } \\ 19.4 \text { ) } \end{array}$ | 919,988 $2,134,137$ $3,054,125$ | $\begin{array}{r} 6.3) \\ 28.1 \text { ) } \\ 20.6 \text { ) } \end{array}$ |
| Spare parts | Domestic Exports Subtotal | 13,084 20,075 33,159 |  | 35,304 59,159 94,463 | 3.8 -13.1 ) -7.5 ) | $\begin{aligned} & 137,270 \\ & 285,426 \\ & 422,696 \end{aligned}$ | $\begin{array}{r} 3.9 \\ 15.3) \\ 11.3 \text { ) } \end{array}$ |
| Grand total | Domestic Exports Subtotal | $\begin{aligned} & \hline \hline 125,740 \quad \\ & 269,948 \\ & 395,688 \end{aligned}$ | $\begin{array}{r} \hline \hline 2.9 \text { ) } \\ 23.3 \text { ) } \\ 16.0 \text { ) } \end{array}$ | 291,485 662,304 953,789 | $\begin{array}{r} \hline \hline 6.5 \text { ) } \\ 20.8 \text { ) } \\ 16.0 \text { ) } \end{array}$ | $1,057,258$ $2,419,563$ $3,476,821$ | $\begin{array}{r} \hline \hline 6.0 \text { ) } \\ 26.5 \text { ) } \\ 19.4 \text { ) } \end{array}$ |

