

## Trends in Construction Machinery Production(Units Sold)

Units

Fiscal year 2012	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	4~6	7~9	10~12	1~3	Total	%	
Tractors	1,568	1,487	1,626	1,666	1,504	1,592	1,694	1,644	1,386	1,237	1,384	1,357	4,681	4,762	4,724	3,978	18,145	5.2	
	20.2	-1.3	-2.3	20.5	4.6	-16.9	-11.9	-21.2	-28.3	-18.3	-11.1	-19.4	4.6	0.5	-20.5	-16.3	-8.9		
Bulldozers	668	646	705	666	577	465	378	413	451	383	460	403	2,019	1,708	1,242	1,246	6,215		
Wheel Loaders	900	841	921	1,000	927	1,127	1,316	1,231	935	854	924	954	2,662	3,054	3,482	2,732	11,930		
Hydraulic Excavators	12,319	11,734	12,899	12,914	11,474	11,798	12,851	11,986	10,354	9,672	10,298	11,831	36,952	36,186	35,191	31,801	140,130	40.4	
	61.6	25.1	5.3	14.3	4.1	-11.6	-2.0	-16.3	-20.9	-20.2	-23.6	-15.9	26.3	1.5	-13.2	9.4	-3.4		
Hydraulic Excavators	6,619	6,277	6,765	6,636	5,718	6,130	6,257	5,840	5,033	4,573	4,956	6,209	19,661	18,484	17,130	15,738	71,013		
Mini Hydraulic Excavators	5,700	5,457	6,134	6,278	5,756	5,668	6,594	6,146	5,321	5,099	5,342	5,622	17,291	17,702	18,061	16,063	69,117		
Construction Cranes	1,578	1,704	1,878	2,013	2,031	2,112	2,092	2,007	1,900	1,580	2,065	2,043	5,160	6,156	5,999	5,688	23,003	6.6	
	77.9	93.2	21.6	12.0	26.9	15.9	49.1	28.1	18.4	4.4	19.7	9.9	55.8	17.9	31.1	33.8	26.3		
Crawler Cranes	45	46	72	70	71	88	58	50	46	54	62	71	163	229	154	187	733		
Truck Cranes/ Rough Terrain Cranes	11	11	13	10	14	6	13	8	10	236	252	210	35	30	31	698	2,824		
Jib Cranes	6	13	12	11	7	11	11	15	8	14	9	8	31	29	34	31	125		
Aerial Work Platforms	246	284	369	515	488	636	529	494	479	450	569	557	899	1,639	1,502	1,576	5,616		
Truck Mounted Cranes	1,068	1,152	1,200	1,199	1,220	1,162	1,201	1,182	1,125	826	1,173	1,197	3,420	3,581	3,508	3,196	13,705		
Road Equipments	5,523	5,432	6,107	6,278	5,825	6,018	5,383	5,019	5,360	5,053	5,285	5,554	17,062	18,121	15,762	15,892	66,837	19.3	
	3.6	2.0	3.3	10.3	9.3	27.5	10.6	22.0	7.0	-4.7	0.2	-1.3	3.0	15.1	12.7	7.4	6.9		
Grader·Scrapers	120	108	119	116	114	65	63	96	113				347	295	272				
Rollers	275	318	327	364	388	437	402	396	370	436	369	448	920	1,189	1,168	1,253	5,444		
Plate Compactors	5,114	4,989	5,635	5,773	5,306	5,486	4,891	4,504	4,865	4,606	4,895	5,085	15,738	16,565	14,260	14,586	61,149		
Asphalt Paving Machines	14	17	26	25	17	30	27	23	12	11	21	21	57	72	62	53	244		
Concrete Equipments	7,453	7,750	6,530	6,667	7,547	6,572	7,173	6,595	5,958	7,029	6,370	6,818	21,733	20,786	19,726	20,217	82,462	23.8	
	17.6	53.0	-9.2	12.2	31.0	-1.2	-3.9	-6.3	-17.8	4.3	-12.8	15.1	16.9	13.3	-9.3	11.1	4.8		
Concrete Equipments	7,453	7,750	6,530	6,667	7,547	6,572	7,173	6,595	5,958	7,029	6,370	6,818	21,733	20,786	19,726	20,217	82,462		
Tunneling Machinery	3	5	9	12	7	11	5	5	4	10	3	14	17	30	14	27	88	0.0	
	0.0	25.0	50.0	300.0	-30.0	-8.3	-28.6	-44.4	-66.7	100.0	-78.6	-33.3	30.8	20.0	-50.0	-10.6	-17.0		
Tunneling Machinery	3	5	9	12	7	11	5	5	4	10	3	14	17	30	14	27	88		
Foundation Work Equipments	58	63	67	86	97	106	93	88	73	76	76	76	129	188	289	254	281	1,012	0.3
	23.4	16.7	6.3	45.8	2.1	53.6	16.3	27.5	-22.3	2.7	-32.7	4.9	14.6	29.6	4.5	24.4	7.7		
Foundation Work Equipments	58	63	67	86	97	106	93	88	73	76	76	76	129	188	289	254	281	1,012	
Other Construction Equipments	1,186	1,206	1,389	1,282	1,157	1,223	1,305	1,230	1,174	1,183	1,366	1,482	3,781	3,662	3,709	4,031	15,183	4.4	
	-4.0	-2.1	3.3	0.0	3.3	-1.1	-0.1	-20.4	-15.4	5.6	30.3	22.6	-0.8	0.7	-12.5	-2.1	0.8		
Compressors	967	984	1,149	1,067	946	1,019	1,158	1,013	952	942	1,084	1,209	3,100	3,032	3,123	3,235	12,490		
Hydraulic Crushers/Breakers	219	222	240	215	211	204	147	217	222	241	282	273	681	630	586	796	2,693		
Total	29,688	29,381	30,505	30,918	29,642	29,432	30,596	28,574	26,209	25,840	26,847	29,228	89,574	89,992	85,379	81,915	346,860	100.0	
	30.4	25.3	1.8	12.6	12.4	-1.1	1.5	-7.0	-13.8	-9.0	-12.0	-4.2	17.6	7.6	-6.5	9.6	1.9		